UNIVERSAL PARTNERS LIMITED
(Incorporated in the Republic of Mauritius)
(Registration number: 138035 C1/GBL)
SEM share code: UPL.N0000
JSE share code: UPL
ISIN: MU0526N00007
("**Universal Partners**" or "**the Company**")

UNIVERSAL PARTNERS

ABRIDGED UNAUDITED FINANCIAL STATEMENTS FOR THE QUARTER AND SIX MONTHS ENDED 31 DECEMBER 2017

Universal Partners has a primary listing on the Official Market of the Stock Exchange of Mauritius Ltd ("**SEM**") and a secondary listing on the Alternative Exchange of the JSE Limited ("**JSE**").

PRINCIPAL ACTIVITY

The principal activity of the Company is to hold investments in high quality, growth businesses across Europe, with a particular focus on the United Kingdom ("**UK**"). The Company's mandate also allows up to 20% of funds to be invested outside of the UK and Europe.

The Company's primary objective is to achieve strong capital appreciation in Pounds Sterling over the medium to long-term by investing in businesses that meet the investment criteria set out in the Company's investment policy.

BUSINESS REVIEW

Since its listing on the SEM on 8 August 2016 and the JSE on 11 August 2016, the Company has been working closely with its investment advisor, ARGO Investment Managers ("**ARGO**"), to identify potential investments that meet its investment criteria. ARGO has assessed over 60 potential investments to date, and has in turn proposed a small number that meet the investment criteria to the Investment Committee of the Company.

The Company has concluded four investments since its listing up to the reporting date.

Dentex Healthcare Group Limited ("Dentex")
www.dentexhealth.co.uk

On 28 April 2017, the Company entered into an agreement to invest in Dentex for a total consideration of GBP 15 million.

GBP 4 million was invested upfront to subscribe for a 36% ordinary shareholding in Dentex. The Company subscribed for GBP 11 million worth of convertible Loan Notes ("**Loan Notes**") which Dentex can draw down during an 18 month availability period, commencing on 28 April 2017. The Company will have the right to convert the Loan Notes into ordinary shares of Dentex which will enable it to increase its shareholding in the ordinary equity of Dentex.

During the period, Dentex continued to investigate, make offers on and acquire dental practices, with a total of 19 acquisitions completed at 31 December 2017 and a large pipeline of practice acquisitions at various stages of completion. Dentex continues to trade in line with expectations set at the time of the Company's investment, and was awarded the 'Highly Commended Award for Innovation of the Year' at the Dental Industry Awards, as well as being shortlisted for 'Product Launch of the Year'. The Company has assisted Dentex in engaging with banks in the UK in order to implement an appropriate debt structure to support future acquisitions. The banks have appetite and this new facility should be finalised in the next few months.

Propelair
www.propelair.com

On 13 July 2017, the Company co-invested with Investec Investments UK Limited and invested GBP 1 million for a 13% shareholding in Propelair, a leader in positive pressure flushing toilets. Based on the investment thesis and expected growth, the business is likely to require additional expansion capital in future, providing Universal Partners with an opportunity to increase the quantum of funds invested in the business, and to boost its shareholding to around the 25% level. Universal Partners has a seat on the Propelair board of directors, and is actively engaged in growing the business.

Over the period, Propelair appointed a new CEO with deep experience in growing similar businesses, in addition to appointing further experienced individuals to support growth. Propelair was appointed by MOTO group, the largest operator of motorway service stations, to install over 1,000 units across its UK estate, with installation to commence in Q1 of 2018. Propelair's customers also include McDonalds, Barclays, and Thames Water.

Given the potential for Propelair's technology to deliver substantial water savings (of around 80%), whilst improving hygiene and reducing maintenance costs, the Company facilitated introductions in South Africa where Propelair could present its solutions to the largest property owners in Cape Town during November 2017. A number of water measuring trials have commenced in Cape Town, to be followed up with trial installations during Q1 of 2018, across a selected number of office buildings and shopping centres, in order to demonstrate that the Propelair technology can provide meaningful solutions to water stressed regions in South Africa.

YASA Limited ("YASA")
www.yasa.com

On 18 August 2017, the Company concluded an agreement to subscribe for shares and invest an amount of GBP 9.3 million in YASA, a manufacturer of highly differentiated electrical axial flux motors, generators and controllers. The Company subscribed for shares together with existing YASA shareholders, and became the holder of 21.7% of the equity shares in YASA.

The Company had a further option to purchase additional shares from various employees and shareholders of YASA and subsequently, on 11 December 2017 and 15 January 2018, Universal Partners acquired further shares in YASA at the original valuation for the amounts of GBP 0.7 million and GBP 1.3 million respectively. This is expected to increase the Company's shareholding in YASA to 26.25%, pre any dilution from Employee Share Option Schemes.

YASA has signed long term develop and supply agreements with customers in the premium automotive sector which are subject to strict confidentiality terms. It is anticipated that YASA's products will be used in future hybrid and electric vehicles released by these customers. Subject to customer approval, further information will be provided on the launch of the vehicles. YASA is also engaged in a number of other advanced engineering projects in the automotive, aviation and industrial sectors. In the period under review, YASA continues to develop its own controller, with initial engineering evaluation samples anticipated to be available to customers later in 2018. YASA officially opened its new factory in Yarnton, Oxfordshire in the UK on 1 February 2018.

SC Lowy Partners ("SC Lowy")
www.sclowy.com

On 22 December 2017, the Company invested in SC Lowy, an international banking and finance group specialised in fixed income which is headquartered in Hong Kong. The Company participated in a consortium alongside Investec Bank and other strategic family offices, which consortium acquired 20% of the shares in SC Lowy. The founders, Michel Löwy and Soo Cheon Lee, retain majority ownership of the business.

SC Lowy facilitates primary issuance, secondary trading and investments, with a primary focus on corporate bonds, loans, trade claims and special situations. SC Lowy's in-house analysts cover the energy, infrastructure, manufacturing, telecommunications, media, metals, mining, financials, shipping and real estate sectors for companies based in Australia, Asia, the Middle East and Europe. SC Lowy has over 100 employees located across the world's major financial centres and has built a global client network of over 800 international and regional banks, asset managers, hedge funds, private equity and pension funds, family offices and corporations. SC Lowy also controls a bank in South Korea. The bank is performing well and is in line with expectations.

In the period to 31 December 2017, SC Lowy performed in line per its budget and the Company's due diligence expectations, supported by a high level of trades facilitated for clients in a number of stressed and distressed situations.

Other

ARGO has identified a pipeline of additional potential investment opportunities which are at various stages of maturity. These opportunities are going through a rigorous and thorough due diligence prior to being presented to the Company's Investment Committee. Announcements regarding any successfully concluded transactions will be forthcoming as they are completed.

For the period under review, revenue included interest earned from investing excess cash in interest bearing fixed deposits for periods of up to six months. The interest earned from these deposits amounted to GBP 57,950 for the period. The invested funds will remain in short-term fixed deposits, money market and NCD instruments until such time as they are required for investments in accordance with the Company's investment policy. Additional interest earned from the Dentex Loan Notes, which were fully drawn down as at the reporting date, amounted to GBP 128,664 for the period, resulting in a total interest earned of GBP 186,614 for the period under review.

Management fees for the quarter ended 31 December 2017 amounted to GBP 228,199, incurred in terms of the investment management agreement between the Company and ARGO. General and administrative expenses amounting to GBP 88,727 and transaction costs of GBP 89,496 relating to the acquisition of investments were incurred for the quarter ended 31 December 2017.

On a comparative basis, management fees for the quarter and six months ended 31 December 2017 were higher than the management fees for the quarter and six months ended 31 December 2016 due to the number of acquisitions and higher investment values between the two comparative periods.

NET ASSET VALUE ("NAV")

The NAV per share as at 31 December 2017 was GBP 0.979 (30 June 2017: GBP 0.984).

LOSS PER SHARE

The loss per share of GBP 0.0029 for the quarter ended 31 December 2017 and GBP 0.0024 for the quarter ended 31 December 2016 are based on the Company's loss before tax of GBP 210,827 and GBP 176,955 for the quarter ended 31 December 2017 and the quarter ended 31 December 2016 respectively, and 72,350,131 weighted average number of shares in issue.

For the six months ended 31 December 2017, the loss per share of GBP of 0.0051 was based on a loss before tax of GBP 370,411 and a weighted average number of shares in issue of 72,350,131. For the corresponding six months in the prior year, the loss per share of GBP 0.0041 was based on a loss before tax of GBP 298,424 and a weighted average number of shares in issue of 72,350,131.

DIVIDEND

No dividend has been declared for the period under review.

BASIS OF PREPARATION

The abridged unaudited financial statements for the quarter and six months ended 31 December 2017 ("**abridged unaudited financial statements**") have been prepared using accounting policies consistent with International Financial Reporting Standards ("**IFRS**") as issued by the International Accounting Standards Board ("**IASB**") and in accordance with International Accounting Standard (IAS) 34 – Interim Financial Reporting, the Listing Rules of the SEM, the Mauritian Securities Act 2005 and the JSE Listings Requirements.

The accounting policies and methods of computation adopted in the preparation of these abridged unaudited financial statements are in terms of IFRS and consistent with those applied in the preparation of the audited financial statements for the period ended 30 June 2017.

The directors are not aware of any circumstances or matters arising subsequent to the period that require any additional disclosure or adjustment to the financial statements.

AUDITORS

These abridged unaudited financial statements were approved by the Board on 6 February 2018. These abridged unaudited financial statements have not been reviewed or reported on by the Company's external auditors, Grant Thornton.

By order of the Board

7 February 2018

Intercontinental Trust Limited
Company secretary

For further information please contact:

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NOTES

Copies of these abridged unaudited financial statements as well as copies of the statement of direct or indirect interest of the Senior Officers of the Company pursuant to Rule 8(2)(m) of the Securities (Disclosure of Obligations of Reporting Issuers) Rules 2007 are available to the public upon request to the Company Secretary at the Registered Office of the Company at c/o Intercontinental Trust Limited, Level 3 Alexander House, 35 Cybercity, Ebene 72201, Mauritius.

This announcement is issued pursuant to the JSE Listings Requirements, SEM Listing Rule 12.19 and Section 88 of the Mauritian Securities Act 2005. The Board of Directors of Universal Partners accepts full responsibility for the accuracy of the information in this announcement.

ABRIDGED UNAUDITED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2017

	As at 31 December 2017 (Unaudited) GBP	As at 30 June 2017 (Audited) GBP
Assets		
Non-current assets		
Investments at fair value through profit and loss	37,380,700	4,000,100
Current assets		
Receivables and prepayments	121,986	107,454
Cash and cash equivalents	33,352,117	67,137,560
	33,474,103	**67,245,014**
Total assets	**70,854,803**	**71,245,114**
Equity and Liabilities		
Equity		
Stated capital	71,847,164	71,847,164
Loss for the period	(1,036,410)	(665,999)
	70,810,754	**71,181,165**
Current liabilities		
Payables and accruals	44,049	63,949
Total equity and liabilities	**70,854,803**	**71,245,114**

ABRIDGED UNAUDITED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER AND SIX MONTHS ENDED 31 DECEMBER 2017

	Quarter ended		Six months ended	
	31 December 2017	31 December 2016	31 December 2017	31 December 2016
	(Unaudited) GBP	(Unaudited) GBP	(Unaudited) GBP	(Unaudited) GBP
Revenue				
Interest income	186,614	105,654	301,150	154,638
Other income	8,981	-	38,064	-
Total revenue	195,595	105,654	339,214	154,638
Expenditure				
Management fees	(228,199)	(161,641)	(401,500)	(244,834)
Set up costs	-	-	-	(5,749)
General and administrative expenses	(178,223)	(120,968)	(308,125)	(198,762)
Operating loss	(210,827)	(176,955)	(370,411)	(294,707)
Loss from financial assets at fair value through profit and loss	-	-	-	(3,717)
Loss before tax	(210,827)	(176,955)	(370,411)	(298,424)
Tax expense	-	-	-	-
Loss for the period	(210,827)	(176,955)	(370,411)	(298,424)
Other comprehensive income				
Items that will not be reclassified subsequently to profit and loss	-	-	-	-
Items that will be reclassified subsequently to profit and loss	-	-	-	-
Other comprehensive income for the period, net of tax	-	-	-	-
Total comprehensive income for the period	**(210,827)**	**(176,955)**	**(370,411)**	**(298,424)**
Basic and headline loss per share (pence)*	**0.29**	**0.24**	**0.51**	**0.41**

** The loss per share for the quarter ended 31 December 2017 and six months ended 31 December 2017 are based on loss before tax of GBP 210,827 and GBP 370,411 for the Company respectively and the weighted average number of shares in issue of 72,350,131 (31 December 2016: Based on loss before tax of GBP 298,424 and the weighted average number of shares in issue of 72,350,131).*

There were no dilutive shares in issue. There were no reconciling items between the basic and headline loss per share.

ABRIDGED UNAUDITED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 31 DECEMBER 2017

	Stated Capital	Loss for the period	Total
	GBP	GBP	GBP
Issue of shares	72,350,131	-	72,350,131
Share issue costs	(502,967)	-	(502,967)
Transactions with shareholder	71,847,164	-	71,847,164
Loss for the period	-	(665,999)	(665,999)
Other comprehensive income for the period	-	-	-
Total comprehensive income for the period	-	(665,999)	(665,999)
At 30 June 2017	71,847,164	(665,999)	71,181,165
At 1 July 2017	71,847,164	(665,999)	71,181,165
Loss for the period	-	(370,411)	(370,411)
Other comprehensive income for the period	-	-	-
Total comprehensive income for the period	-	(370,411)	(370,411)
At 31 December 2017	**71,847,164**	**(1,036,410)**	**70,810,754**

ABRIDGED UNAUDITED STATEMENT OF CASH FLOWS FOR THE SIX MONTHS ENDED 31 DECEMBER 2017

	Six months ended 31 December 2017 (Unaudited) GBP	**Six months ended 31 December 2016 (Unaudited) GBP**	**Year ended 30 June 2017 (Audited) GBP**
Operating activities			
Loss before tax	(370,411)	(298,424)	(665,999)
Adjustments for:			
Loss from financial assets at fair value through profit and loss	-	3,716	3,716
Net foreign exchange loss	343	46,858	47,599
Changes in working capital:			
Decrease / (Increase) in receivables and prepayments	25,468	-	(27,454)
(Decrease) / Increase in payables and accruals	(19,900)	44,742	63,849
Net cash flows generated from operating activities	(364,500)	(203,108)	(578,289)
Investing activities			
Acquisition of investments	(33,380,600)	(200,000)	(4,202,000)
Proceeds on disposal of investments	-	196,284	198,284
Loans advanced to subsidiaries	(40,000)	-	(80,000)
Net cash flows used in investing activities	(33,420,600)	(3,716)	(4,083,716)
Financing activities			
Proceeds from issue of shares	-	72,350,131	72,350,131
Share issue costs	-	(502,967)	(502,967)
Net cash flows generated from financing activities	-	71,847,164	71,847,164
Net change in cash and cash equivalents	(33,785,100)	71,640,340	67,185,159
Cash and cash equivalents at the beginning of the period	67,137,560	-	-
Exchange rate differences	(343)	(46,858)	(47,599)
Cash and cash equivalents at the end of the period	**33,352,117**	**71,593,482**	**67,137,560**