



## Accountsnet marks JSA completing another acquisition.

Revenue model grows.

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JSA Services, the provider of professional advisory, outsourcing and consultancy services to the UK's growing flexible workforce has acquired Accountsnet Limited. The acquisition marks JSA's 10th acquisition transaction since 2013, incorporating the consolidation of over a dozen brands in the sector into its scalable and highly-efficient operating platform and seeing the group now servicing more than 15,000 customers via its online, tech-enabled, subscription revenue model.

For over 30 years, JSA has provided outstanding service to many tens of thousands of freelancers and contractors, and hundreds of recruitment and staffing businesses, with

which it has developed long-term partnerships in support of the inexorable growth and importance of the UK flexible workforce.

“Accountsnet has a large, growing and well-established base of valued professional freelance customers, which are highly complementary to those we already have at JSA,” said John Hoskin, CEO of JSA. “It enjoys a fantastic level of customer retention and recommendation, all of which is testament to the team that built the business and whom we are delighted to welcome to JSA.

“This acquisition represents the swift continuation of our acquisition strategy, following two acquisitions completed in late 2018 and the investment in JSA by Universal Partners earlier that year,” added Hoskin. “As one of the few largest, fully accredited and well-invested providers in the sector, we will continue to use our market-leading platform to make quality acquisitions in what remains a market with scope for significant further consolidation.”